

# Influence Psychology Persuasion Robert Cialdini

Influence is the power to have an important effect on someone or something. If someone influences someone else, they are changing a person or thing in an indirect but important way. 1 day ago · As a verb, influence typically means "to affect or change someone or something in an indirect but usually important way." Something or someone that influences a person or thing, then, ... Definition of influence noun from the Oxford Advanced Learner's Dictionary. [uncountable, countable] the effect that somebody/something has on the way a person thinks or behaves or on the way that ... A power affecting a person, thing, or course of events, especially one that operates without any direct or apparent effort: the pervasive influence that TV has on modern life; young people falling under the ... Nov 23, 2025 · Power and influence are neutral forces that can also be, and often are, used for good. To be able to use them for good, however—or to be able to protect oneself and others from the misuse of... Influence is the power to have an important effect on someone or something. If someone influences someone else, they are changing a person or thing in an indirect but important way. To have an influence on people or situations means to affect what they do or what happens. Van Gogh had a major influence on the development of modern painting. In the field of international relations, a sphere of influence (SOI) is a spatial region or concept division over which a state or organization has a level of cultural, economic, military, or political exclusivity. INFLUENCE definition: 1. the power to have an effect on people or things, or a person or thing that is able to do this.... Learn more. Find 284 different ways to say INFLUENCE, along with antonyms, related words, and example sentences at Thesaurus.com.

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