

Lerma Kirchner

Los procesos de México 68 Carolina Verduzco 2008

Valor de la Tecnología. en El Siglo Xxi 2004
Estrategias de campaña 1997

Diseño esencial José Antonio Paris 2021-05-06
DISEÑO ESENCIAL no es un texto de diseño, sino un libro de marketing para el diseño. Surge como una continuidad natural del paradigma del marketing esencial, a la hora en que esta disciplina deba abordar la problemática del desarrollo mercadológico de nuevos productos y servicios. Y según nuestro punto de vista debería dar origen a una corriente del diseño también eminentemente esencial, de la cual en este trabajo presentamos las bases teóricas y metodológicas. Hasta ahora el marketing tradicional ha provisto al área de diseño una

metodología para el desarrollo de nuevos productos y servicios, que, si bien es sencilla y si se quiere práctica, también es obsoleta, y, además es copartícipe del 85% de los fracasos que se dan normalmente en esta importante y vital actividad empresarial vinculada con la nueva generación de riqueza. Pues bien, ante esta situación presentamos en este libro una metodología alternativa que deriva de la aplicación de nuestro paradigma de marketing esencial, la que se basa en la aplicación de los motivadores esenciales en la compra de productos y servicios, los que se encuentran en dos sitios: la mente del consumidor (percepciones y significados), y en la mente del mercado (códigos y arquetipos). Para optimizar esta metodología esencial nuestro marketing también detecta las pistas y señales de mercado,

con el fin de no solo trabajar sobre las bases esenciales, sino también sobre las faltas o insatisfacciones actuales del mercado y del consumidor, y de esta manera minimizar las posibilidades de un eventual fracaso, y por el otro lado, propiciar un éxito memorable en los nuevos lanzamientos de productos y servicios. El libro incluye además de nuestro modelo de gestión de nuevos productos y servicios, un marco teórico desde su visión axiológica. Se trabaja también para presentar una solución para el viejo dilema acerca del cuestionamiento de si el producto o servicio requiere de adaptación o estandarización a la hora de internacionalizarlo. Para finalizar el libro ofrece al lector un análisis detallado de las principales tendencias mercadológicas del siglo XXI en cuanto al desarrollo de nuevos productos y servicios. LIBRERÍA TÉCNICA CP67 I Editorial Nobuko 50 años de trayectoria Somos los editores del libro - Stock permanente Local a la calle, zona microcentro y Ciudad Universitaria

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Estrategias competitivas para las empresas exportadoras de aguacate Joel Bonales Valencia 2006

La Suprema Corte de Justicia durante el gobierno del presidente Gustavo Díaz Ordaz, 1965-1970 Lucio Cabrera Acevedo 2004

Fuentes para el estudio de la administración pública, 1994-1995 1996

La investigación administrativa en la era digital Daniel Pineda Domínguez 2025-12-15 La investigación administrativa se enfoca en abordar problemas acordes con los tiempos modernos, en que la tecnología y la innovación avanzan de manera acelerada; como recursos estratégicos de las organizaciones de todo tipo, debido a que sus ciclos de vida se acortan de

manera contundente provocando cambios profundos en el tiempo y la forma de operar, para adaptar a las organizaciones públicas y privadas en sus distintas actividades económicas. En la era digital, con las nuevas herramientas tecnológicas que se han desarrollado, se busca mayor eficiencia, eficacia y efectividad en los procesos operativos para lograr una mayor competitividad ante las nuevas demandas de mercado.

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Bonales Valencia 2003

Los Procesos de México 68 1970

Biografía judicial del 68 José Ramón Cossío

2020-09-18 Detrás de los macanazos y las balas, hubo un sistema judicial que convalidó la represión y actuó convencido de su bondad. Nació el 26 de julio de 1968 y murió dos años después. Pero en su corta vida, multiplicó la iniquidad y la injusticia, provocó el encarcelamiento de decenas de jóvenes y evidenció la saña del Estado. Ésta es la historia - nunca antes contada- del proceso judicial contra los implicados en el 68 mexicano. Arranca con la apertura de una averiguación previa y expira cuando se dictan las sentencias condenatorias. En esta obra, que marca un parteaguas en los estudios sobre el movimiento estudiantil del 68, el exministro de la Suprema Corte José Ramón Cossío nos entrega una labor realizada por varias décadas: el análisis de los 60 tomos de aquel proceso, y presenta las evidencias que demuestran los vicios del juicio, las confesiones del ministerio público, las frases autoinculpatórias del juez y las defensas desesperadas de los estudiantes torturados que

intentaban evitar Lecumberri.

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Comunicación y Prospectiva Ana Cecilia Vacata-
Tapia 2023-05-08 El libro Comunicación y
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por 12 capítulos agrupados en tres grandes
campos vinculados a las tendencias actuales y
futuras de la educación en comunicación, las
narrativas digitales y la comunicación
corporativa. El libro plantea una mirada
epistemológica y de análisis de casos aterrizados
en Ecuador y Latinoamérica. En los capítulos
que tratan sobre las tendencias actuales y
futuras de la educación en comunicación,
encontramos reflexiones con base en la
literatura y en la investigación académica sobre
cuál ha de ser la formación de la comunicación

en los entornos inmediatos y futuros para
responder a las necesidades de la sociedad y
para promover que esta sea más participativa.
Se tiene en consideración la historia, la
evolución y el ecosistema en línea, así como a los
actores directos de la comunicación
(estudiantes, graduados, gestores y
empleadores). Se pone de manifiesto la
importancia de las investigaciones en
comunicación con el propósito de diseñar
proyectos académicos integrales, gracias a los
cuales los comunicadores puedan ejercer su
profesión desde el periodismo hasta la
comunicación organizacional.

Lerma Kirchner

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