

Primal Leadership The Hidden Driver Of Great Performance

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California Management Review 2005

Hidden Assets Charles Ehin 2006-07-06 Based on his diverse personal experiences and two decades of interdisciplinary research, Dr. Ehin unveils the "mysteries" and shows the practicality of tapping into the ever evolving, yet extraordinarily powerful, informal networks present in all social groups. What this book reveals is the extraordinarily dynamic and tight linkage between three "hidden" organizational success factors responsible for most work accomplished in both for profit and nonprofit ventures, especially in the development of new innovations. The book shows why in a knowledge economy it is essential to design organizations that facilitate the fundamental collaborative and creative qualities of human nature rather than unconsciously suppressing them. In doing so, it is made obvious why most mergers and change efforts fail and the reasons why an average employee only works at two-thirds of his/her capacity. This work

clearly demonstrates how "smart" institutions can harness, rather than manage, these invisible emergent forces and in the process avoid the dismal record of past organizational transformation initiatives. Hidden Assets is a must read not only for top executives, knowledge professionals, and organizational scholars, but for everyone associated with private, public, or voluntary social institutions.

Assessing Emotional Intelligence Peter Carblis 2008 In this groundbreaking book, the author advocates that many relational collapses are the result of ineptitude rather than ill will. That is, they are the result of a lack of skills rather than a lack of goodwill. As this book puts it, many of society's relational problems may be competency related. This might be good news since competencies can be learned. The purpose of this book is to take a careful look at how such competencies can be developed. Beginning with the view that if such competencies can be learned, they must first be defined and have standards set for them, it asks the question, "Can competency standards be designed for soft skills?" It is argued that the answer is yes. Locating itself in the workplace context (where adults often spend most of their lives), but relevant to life in general, this book shows how theoretically sound competency standards can be developed for selected soft skills. This is done by adapting a methodology used to specify workplace competency standards. The book also notes a number of practical and ideological issues that must be considered at implementation. This book shows how standards for three such skills have been developed and provided with a preliminary workplace validation. The skills selected are related to interpersonal skills and are derived from the framework of emotional intelligence competencies popularised by Goleman. This is an important book for those in business studies.

Journal of Information Science 2005

Journal of Business Strategies 2006

The Florida International University Hospitality and Tourism Review 2006

Harvard Business Review Everyday Emotional Intelligence Harvard Business Review 2017-11-07 Fundamental frameworks for emotional intelligence and how to apply them every day. According to research by Daniel Goleman, emotional intelligence has proved to be twice as important as other competencies in determining outstanding leadership. It is now one of the crucial criteria in hiring and promotion processes, performance evaluations, and professional development courses. And it's not innate--it's a skill that all of us can improve. With this double volume you'll get HBR's 10 Must Reads on Emotional Intelligence and the HBR Guide to Emotional Intelligence. That's 10 definitive HBR articles on emotional intelligence by Goleman and other leaders in the field, curated by our editors--paired with smart, focused advice from HBR experts about how to implement those ideas in your daily work life. With *Everyday Emotional Intelligence*, you'll learn how to: Recognize your own EQ strengths and weaknesses Regulate your emotions in tough situations Manage difficult people Build the social awareness of your team Motivate yourself through ups and downs Write forceful emails people won't misinterpret Make better, less emotionally biased decisions Help an employee develop emotional intelligence Handle specific situations like crying at work and tense communications across different cultures

Managing in the Information Age Ann E. Prentice 2005-05-12 Management is the art of bringing people and resources together to achieve an objective. Technology has provided many new tools to assist in managing, particularly in the management of resources. Prentice places management within its social, economic, and political context; showing how management attitudes and activities are closely related to the environment in which they are practiced. Overarching issues such as the importance of diversity in the workplace and the need for ethical approaches to managing are given due attention, while both theory and practice are brought together by discussing the leadership, motivation, communication, and marketing of the organization. Key organization management issues include: · Innovation and planning · Organizing work · Decision making · Staffing · Performance evaluation · Program management and evaluation · Financial planning and management · Planning and managing physical facilities · Knowledge management Prentice provides the information needed to master the ability to manage in an ever-changing environment created

by technology. This book will be essential reading for the aspiring professional.

HBR's 10 Must Reads on Managing Yourself 2-Volume Collection Harvard Business Review 2021-04-27 If you read nothing else on managing yourself, read these definitive articles from Harvard Business Review. You have the power to position yourself for success, cut your own career path, develop your skills, and shape the life you'll live. HBR's 10 Must Reads on Managing Yourself 2-Volume Collection provides enduring ideas and practical advice to help you stay engaged, be productive, and continue to grow throughout your working life. Bringing together HBR's 10 Must Reads on Managing Yourself and HBR's 10 Must Reads on Managing Yourself, Vol. 2, this collection includes twenty articles selected by HBR's editors and features the indispensable article "How Will You Measure Your Life?" by Clayton M. Christensen. From timeless classics to the latest game-changing ideas from thought leaders Peter F. Drucker, Daisy Dowling, Daniel Goleman, and Jennifer Petriglieri, and more, HBR's 10 Must Reads on Managing Yourself 2-Volume Collection will inspire you to: Identify areas for personal growth Consider your strengths, work preferences, values, and contributions Build your skills and stay relevant Develop learning agility Balance work, home, community, and self Replenish your physical and mental energy Rebound from tough times Prepare for your next opportunity Stay engaged throughout your 50+-year work life HBR's 10 Must Reads paperback series is the definitive collection of books for new and experienced leaders alike. Leaders looking for the inspiration that big ideas provide, both to accelerate their own growth and that of their companies, should look no further. HBR's 10 Must Reads series focuses on the core topics that every ambitious manager needs to know: leadership, strategy, change, managing people, and managing yourself. Harvard Business Review has sorted through hundreds of articles and selected only the most essential reading on each topic. Each title includes timeless advice that will be relevant regardless of an ever-changing business environment.

Small Business Sourcebook 2005 A guide to the information services and sources provided to 100 types of small business by associations, consultants, educational programs, franchisers, government agencies, reference works, statisticians, suppliers, trade shows, and venture capital firms.

Toxic Emotions at Work and what You Can Do about Them Peter J. Frost 2007 Human interaction is never flawless. Even the best relationships produce tension and at times, unpleasant emotions. Since organizations are comprised of people, all organizations generate emotional pain as part of the process of doing business: producing new products on tight deadlines, setting benchmarks for performance, creating budgets, crafting company policies, and so on. Getting the job done is rarely painless. But when emotional pain goes unmanaged or is poorly handled, it can negatively affect both employees and the bottom line—in essence, it becomes toxic. In *Toxic Emotions at Work and What to Do About Them*, Peter J. Frost argues that the way an organization responds to pain determines whether it remains toxic or becomes generative, whether it endures as a debilitating poison or is transformed into a force for healthy organizations. According to Frost, when ignored, toxic emotions betray employees' hopes, bruise their egos, reduce their enthusiasm for work, and diminish their sense of connectedness to their company's community and goals. Compassionate responses to pain, on the other hand, encourage those who are suffering to effect constructive changes in their work lives. Despite their powerful role in employee performance, toxic emotions are rarely addressed by organizations. Instead, most companies respond to pain informally and unconsciously through self-selected individuals whom Frost calls "toxin handlers." Typically a senior manager or someone with a high emotional intelligence capacity, toxin handlers soften the blow of emotional pain for others, but over the course of time, absorb much of the pain they handle to their own detriment. They are often unrecognized, unrewarded, and poorly supported by their organizations. And, while they often provide a temporary relief from the symptoms of toxic organizational pain, toxin handlers alone are unable to eradicate toxic emotions for the long-term. *Toxic Emotions at Work and What to Do About Them* suggests that handling toxic emotions effectively is an important, though unrecognized set of competencies that must be understood and embraced—not only by toxin handlers, but by leaders, managers, and the organization as a whole. Through rich examples of how individuals and organizations have managed emotional pain successfully, Frost describes the key skills necessary to cope with emotional pain and to manage it effectively, and offers concrete courses of action for organizations to institutionalize compassion in the face of emotional pain.

CEO Capital Leslie Gaines-Ross 2003 Publisher Description

Entrepreneurism Thomas N. Duening 2006

Leading Through a Crisis Harvard Business School. Press 2009 During periods of great change, your leadership skills are put to the test. Learn how to rise above the panic and lead your team with conviction and compassion. The advice in this book is instant, actionable, and very much in demand. When business is tough, your leadership skills are put to the test: stakes are high, resources are limited, and every day presents a new challenge. In *Leading Through a Crisis*, you'll learn how to rise above these obstacles to motivate and lead your team with conviction and compassion. This book focuses on - Leading People - Managing Crises - Making Decisions

HBR's 10 Must Reads Leadership Collection (4 Books) (HBR's 10 Must Reads) Harvard Business Review 2016-10-11 Become the leader you want to be. Becoming a great leader takes work. This collection from Harvard Business Review offers the ideas and strategies to help get you there. The HBR's 10 Must Reads Leadership Collection (4 Books) includes the popular books HBR's 10 Must Reads on Leadership, HBR's 10 Must Reads on Managing Yourself, HBR's 10 Must Reads on Strategy, and HBR's 10 Must Reads on Emotional Intelligence. This unique compilation offers insights from world-class experts on the topics most important to your success as a leader—how to inspire others and improve team performance, how to galvanize your organization's strategy development and execution, and the best ways to chart your own path to professional success. The collection includes forty articles selected by HBR's editors from renowned thought leaders including Michael Porter, Peter Drucker, John Kotter, Daniel Goleman, W. Chan Kim, and Renée Mauborgne, as well as the bonus award-winning article "How Will You Measure Your Life?" by Clayton Christensen. It's time to transform yourself from a good manager into a great leader. The HBR's 10 Must Reads Leadership Collection will help you do just that—and will become an invaluable addition to your management toolkit. HBR's 10 Must Reads series is the definitive collection of ideas and best practices for aspiring and experienced leaders alike. These books offer essential reading selected from the pages of Harvard Business Review on topics critical to the success of every manager. Each book is packed with advice and inspiration from leading experts such as Clayton Christensen, Peter Drucker, Rosabeth Moss Kanter, John Kotter, Michael Porter, Daniel Goleman, Theodore Levitt, and Rita Gunther McGrath.

Organizational Behavior Angelo Kinicki 2008 See:

Where's my dog? The search for honest leadership. David B. Watkins 2013-04-15 What a bizarre title. But it is interesting isn't it? Doesn't it make you ask, "What could this be all about?" Well the truth is it's not about dogs at all; it's about leadership and honesty. Nevertheless dogs are a useful metaphor. You see, dogs are the closest thing we can find when searching for examples of uncompromising honesty. Dishonesty is not part of their DNA. In contrast, the problem for many leaders today is that at some level "most people lie". This may seem like a provocative statement but it's true, even though most of the time we do not even know we are doing it. Some, including many renowned psychologists, would even say that at some level we need to lie to survive. Do we? In a world of business, sports and political Watergates and scandals that has even culminated in Papal resignations against a background of "vatileaks", we seem to suffer from a paradoxical scenario. We find ourselves contrasting the lack of honesty that brought down many of our business and sporting figures as exemplified by the likes of Madoff, Lance Armstrong and Oscar Pistorius (to name a few), with the apparent total honesty of leaders such as the Dalai Lama, Kofi Anan and even Richard Branson or Steve Jobs. We all know that whilst some leaders command respect, others do not. Some leaders have willing followers, whilst others are followed through coercion. Some may lose their followers, whilst others should never have any. And some allow their egos to block trust, whilst others are dealers in trust. This book is therefore a journey into one of the hottest topics for leaders today - honest leadership. But this is not just another leadership book, or simply a nice story. It is about honest leaders changing the world. Now that's a big claim. But it's deserved, because this book sniffs and scratches around the undergrowth searching for the real meaning of honesty and leadership and finishes up helping you uncover your own truth. And with the aid of a remarkably simple idea - the Eight Axioms of Honest Leadership - this book will provide you with the tools and skills to enable you to identify, train and maybe even tame your own leadership approach and help you to become a "top dog".

Thinkers 50: Innovation, Leadership, Management and Strategy (EBOOK BUNDLE) Stuart Crainer 2013-09-20 Four E-Books in One The World's Leading Business Minds on Today's Most Critical Challenges

"Thinkers50 is now established as the definitive ranking of global thought leaders." -- Professor Costas Markides, London Business School Innovation used to separate extraordinary companies from average companies. Today, it's making the difference between those that succeed and those that outright fail. Business leaders have no choice: innovate or die. Stuart Crainer and Des Dearlove, creators of Thinkers50, bring you the very latest thinking on the subject of business innovation. Citing the ideas and insights of the world's leading thinkers and business practitioners, the authors present a guide to business innovation that will put you ahead of the competition. Chapters include: Disruptive Innovation Co-creating the Future Opening Up Innovation Innovating Management Leading Innovation Where Innovation Meets Strategy Where Innovation Meets Society Each book in the Thinkers50 series provides authoritative explanations of the concepts, ideas, and practices that are making a difference today, including specific examples and cases drawn from the original sources. "Innovation is where the worlds of business and creativity meet to create new value," Crainer and Dearlove write. Today's customers are more demanding than ever. They want the best, coolest, most advanced product available. If you don't deliver it, your competitor will. Read Thinkers50 Innovation and learn how to apply the best ideas from the brightest minds in business innovation.

Harvard Business Review 2002

Primal Leadership The Hidden Driver Of Great Performance

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