

Jack Straight From The Gut

Business Today 2003

Jack Jack Welch 2001 Jack Welch is perhaps the greatest corporate leader of the 20th century. When he first became CEO of General Electric in 1981 the company was worth \$12 billion. Twenty years later it is worth a total of \$280 billion. But Welch is more than just the leader of the most successful business in the world. He has revolutionised GE's entire corporate culture with his distinctive, highly personal management style: the individual appreciation of each of his 500 managers, the commitment to an informal but driven work style and the encouragement of candour are all part of the Welch approach. Following John Harvey Jones's MAKING IT HAPPEN and TROUBLESHOOTER, JACK is set to become the businessman's bible for the 21st century - an inspiration for a new generation of corporate players.

Summary: Jack: Straight from the Gut Businessnews Publishing 2016-09-09 The must-read summary of Jack Welch and John Byrne's book: "Jack: Straight from the Gut, The Autobiography". This complete summary of the ideas from Jack Welch and John Byrne's book "Jack" shows that Jack Welch joined General Electric in 1960. From 1981 to 2001, he served as chairman and CEO of the company. In his book, he takes the reader through his enormously successful career, identifying his successes, his philosophy for leading a company and how to deal with the roadblocks. Welch was always openly ambitious: after only four years in the company he lobbied to take on a \$10 million budget. At 32, he was the company's youngest general manager: in that role, he became known for encouraging debate and not tolerating protocol. When he became CEO, he began to build a philosophy that the company had previously been lacking: every aspect of the business that wasn't fulfilling its potential must be fixed, sold or closed. Welch sees this time as him "throwing hand grenades", trying to blow up traditions that were holding

the company back. He also put into place a radical HR system that put employees into category A, B, or C: "A" showed potential leadership, "B" was people who got the job done, and "C" was for procrastinators. Added-value of this summary: - Save time - Understand key concepts - Increase your business knowledge To learn more, read "Jack: Straight From the Gut" and discover an utterly engrossing insight into a man with vision, passion and practical know-how.

The Atlantic Monthly 2004

Accounting & Business 2006

Books Out Loud 2007

The New York Times Index 2001

Harvard Business Review 2002

NewsMax.com Vortex 2001

Time 2003

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Cultural Critique and the Global Corporation Purnima Bose

2010-03-30 This book examines the stories that corporations tell about themselves—and explores the powerful influence of corporations in the transformation of cultural and social life. Six case studies draw on CEO

memoirs, annual reports, management manuals, advertising campaigns, and other sources to analyze the self-representations and rhetorical maneuvers that corporations use to obscure the full extent of their power. Images of corporate character and responsibility are intertwined with the changes in local economy, politics, and culture wrought by globalization and neoliberalism. The contributors to this volume describe the effects of specific corporate practices on individuals and communities and how activists and academics are responding to labor and environmental abuses.

Jack Jack Welch 2002

The Man Who Broke Capitalism David Gelles 2022-05-31 New York Times Bestseller New York Times reporter and “Corner Office” columnist David Gelles reveals legendary GE CEO Jack Welch to be the root of all that’s wrong with capitalism today and offers advice on how we might right those wrongs. In 1981, Jack Welch took over General Electric and quickly rose to fame as the first celebrity CEO. He golfed with presidents, mingled with movie stars, and was idolized for growing GE into the most valuable company in the world. But Welch’s achievements didn’t stem from some greater intelligence or business prowess. Rather, they were the result of a sustained effort to push GE’s stock price ever higher, often at the expense of workers, consumers, and innovation. In this captivating, revelatory book, David Gelles argues that Welch single-handedly ushered in a new, cutthroat era of American capitalism that continues to this day. Gelles chronicles Welch’s campaign to vaporize hundreds of thousands of jobs in a bid to boost profits, eviscerating the country’s manufacturing base, and destabilizing the middle class. Welch’s obsession with downsizing—he eliminated 10% of employees every year—fundamentally altered GE and inspired generations of imitators who have employed his strategies at other companies around the globe. In his day, Welch was corporate America’s leading proponent of mergers and acquisitions, using deals to gobble up competitors and giving rise to an economy that is more concentrated and less dynamic. And Welch pioneered the dark arts of “financialization,” transforming GE from an admired industrial manufacturer into what was effectively an

unregulated bank. The finance business was hugely profitable in the short term and helped Welch keep GE’s stock price ticking up. But ultimately, financialization undermined GE and dozens of other Fortune 500 companies. Gelles shows how Welch’s celebrated emphasis on increasing shareholder value by any means necessary (layoffs, outsourcing, offshoring, acquisitions, and buybacks, to name but a few tactics) became the norm in American business generally. He demonstrates how that approach has led to the greatest socioeconomic inequality since the Great Depression and harmed many of the very companies that have embraced it. And he shows how a generation of Welch acolytes radically transformed companies like Boeing, Home Depot, Kraft Heinz, and more. Finally, Gelles chronicles the change that is now afoot in corporate America, highlighting companies and leaders who have abandoned Welchism and are proving that it is still possible to excel in the business world without destroying livelihoods, gutting communities, and spurning regulation.

Jack Jack Welch (1935-, author) 2003

The Secret to GE's Success William E. Rothschild 2007 Publisher Description

Jack Jack Welch 2003-10-01 The most widely respected CEO in America looks back on his brilliant career at General Electric and reveals his personal business philosophy and unique managerial style. Nearly 20 years ago, former General Electric CEO Reg Jones walked into Jack Welch's office and wrapped him in a bear hug. "Congratulations, Mr. Chairman," said Reg. It was a defining moment for American business. So begins the story of a self-made man and a self-described rebel who thrived in one of the most volatile and economically robust eras in U.S. history, while managing to maintain a unique leadership style. In what is the most anticipated book on business management for our time, Jack Welch surveys the landscape of his career running one of the world's largest and most successful corporations.

JACK JACK. WELCH 2001

Jack Welch Speaks Janet Lowe 2008-01-28 Jack Welch turned General Electric around, making it a healthy global giant of 12 businesses. This

book of excerpts from his speeches and writing distills the essence of his wisdom and shows how his ideas worked for General Electric.

How to Think Like a Lawyer--and Why Kim Wehle 2022-02-22 A law professor and author teaches non-attorneys how to think like a lawyer to gain advantage in their lives—whether buying a house, negotiating a salary, or choosing the right healthcare. Lawyers aren't like other people. They often argue points that are best left alone or look for mistakes in menus “just because.” While their scrupulous attention to detail may be annoying, it can also be a valuable skill. Do you need to make health care decisions for an aging parent but are unsure where to start? Are you at crossroads in your career and don't know how to move forward? Have you ever been on a jury trying to understand confusing legal instructions? How to Think Like a Lawyer has the answers to help you cut through the confusion and gain an advantage in your everyday life. Kim Wehle identifies the details you need to pay attention to, the questions you should ask, the responses you should anticipate, and the pitfalls you can avoid. Topics include: Selling and buying a home Understanding employment terms Creating a will and health care proxy Navigating health concerns Applying for financial aid Negotiating a divorce Wehle shows you how to break complex issues down into digestible, easier-to-understand pieces that will enable you to make better decisions in all areas of your life.

Jack Straight From The Gut

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