

# Bourgeois Equality Deirdre McCloskey

## **Deirdre McCloskey's Works on the Bourgeois Era 2012**

**Money** David McWilliams 2024-09-17 In this groundbreaking book, renowned global economist David McWilliams unlocks the mysteries and the awesome power of money: what it is, how it works, and why it matters. The story of money is the story of our desires, our genius, and our downfalls. Money is power—and power beguiles. Nothing we've invented as a species has defined our own evolution so thoroughly and changed the direction of our planet's history so dramatically. Money has shaped the very essence of what it means to be human. We can't hope to understand ourselves without it. And yet despite money's primacy, most of us don't truly understand it. As

economist David McWilliams states, money is everything. "Money defines the relationship between worker and employer, buyer and seller, merchant and producer. But not only that: it also defines the bond between the governed and the governor, the state and the citizen. Money unlocks pleasure, puts a price on desire, art and creativity. It motivates us to strive, achieve, invent and take risks. Money also brings out humanity's darker side, invoking greed, envy, hatred, violence and, of course, colonialism." Money isn't just paper or coins or virtual currency. Money is humanity. Leading economics expert, David McWilliams answers these questions and more in *Money*, an epic, breathlessly entertaining journey across the world through the present and the past, from the birthplace of money in ancient Babylon to the

beginning of trade along the silk road to China, from Marrakech markets to Wall Street and the dawn of cryptocurrency. By tracking its history, McWilliams uncovers our relationship with money, transforming our perspective on its impact on the world right now. McWilliams is no dusty economist; he is a communicator at the highest level, a highly telegenic and marketable expert who is as comfortable in front of a large audience talking about his favourite subject as he is appearing on podcasts, social media, and even in stand-up comedy. He's been called Ireland's most important economist and is ranked among the leading economists working today. The story of money is the story of earth's most inventive, destructive, and dangerous animal: Homo sapiens. It is our story.

**Bourgeois Equality** Deirdre N. McCloskey  
2017-10-13 The last 200 years have witnessed a 100-fold leap in well-being. Deirdre McCloskey argues that most people today are stunningly better off than their forbearers were in 1800,

and that the rest of humanity will soon be. A purely materialist, incentivist view of economic change does not explain this leap. We have now the third in McCloskey's three-volume opus about how bourgeois values transformed Europe. Volume 3 nails the case for that transfiguration, telling us how aristocratic virtues of hierarchy were replaced by bourgeois virtues (more precisely, by attitudes toward virtues) that made it possible for ordinary folk with novel ideas to change the way people, farmed, manufactured, traveled, ruled themselves, and fought. It is a dramatic story, and joins a dramatic debate opened up by Thomas Piketty in his best-selling *Capital in the 21st Century*. McCloskey insists that economists are far too preoccupied by capital and saving, arguing against the position (of Piketty and most others) that capital induces a tendency to get more, that money reproduces itself, that riches are created from riches. Not so, our intrepid McCloskey shows. Bill Gates and Steve Jobs,

among the biggest wealth accumulators in our era, didn't get rich through the magic of compound interest on capital. They got rich through intellectual property, creating billions of dollars from virtually nothing. Capital was no more important an ingredient to the original Apple or Microsoft than cookies or cucumbers. The debate is between those who think riches are created from riches versus those who, with McCloskey, think riches are created from rags, between those who see profits as a generous return on capital, or profits coming from innovation that ultimately benefits us all.

**Cognitive Capitalism** Heiner Rindermann 2018-02-15 Nations can vary greatly in their wealth, democratic rights and the wellbeing of their citizens. These gaps are often obvious, and by studying the flow of immigration one can easily predict people's wants and needs. But why are there also large differences in the level of education indicating disparities in cognitive ability? How are they related to a country's

economic, political and cultural development? Researchers in the paradigms of economics, psychology, sociology, evolution and cultural studies have tried to find answers for these hotly debated issues. In this book, Heiner Rindermann establishes a new model: the emergence of a burgher-civic world, supported by long-term background factors, furthered education and thinking. The burgher-civic world initiated a reciprocal development changing society and culture, resulting in past and present cognitive capital and wealth differences. This is an important text for graduate students and researchers in a wide range of fields, including economics, psychology, sociology and political science, and those working on economic growth, human capital formation and cognitive development.

**Economical Writing, Third Edition** Deirdre Nansen McCloskey 2019-05-17 "The book every entrepreneur should read. . . . Better than Strunk and White. . . . The work of a master."--

Stephen Kinsella, University of Limerick  
Economics is not a field that is known for good writing. Charts, yes. Sparkling prose, no. Except, that is, when it comes to Deirdre Nansen McCloskey. Her conversational and witty yet always clear style is a hallmark of her classic works of economic history, enlivening the dismal science and engaging readers well beyond the discipline. And now she's here to share the secrets of how it's done. *Economical Writing* is itself economical: a collection of thirty-five pithy rules for making your writing clear, concise, and effective. Proceeding from big-picture ideas to concrete strategies for improvement at the level of the paragraph, sentence, or word, McCloskey shows us that good writing, after all, is not just a matter of taste—it's a product of adept intuition and a rigorous revision process. Debunking stale rules, warning us that "footnotes are nests for pedants," and offering an arsenal of readily applicable tools and methods, she shows writers of all levels of experience how to rethink the way

they approach their work, and gives them the knowledge to turn mediocre prose into magic. At once efficient and digestible, hilarious and provocative, *Economical Writing* lives up to its promise. With McCloskey as our guide, it's impossible not to see how any piece of writing—on economics or any other subject—can be a pleasure to read.

**British Humanities Index 2006**

*Economical Writing, Third Edition* Deirdre Nansen McCloskey 2019-05-17 Economics is not a field that is known for good writing. Charts, yes. Sparkling prose, no. Except, that is, when it comes to Deirdre Nansen McCloskey. Her conversational and witty yet always clear style is a hallmark of her classic works of economic history, enlivening the dismal science and engaging readers well beyond the discipline. And now she's here to share the secrets of how it's done. *Economical Writing* is itself economical: a collection of thirty-five pithy rules for making your writing clear, concise, and

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*Book Review Digest* 1998

**Review of *Bourgeois Equality* Allen**

Mendenhall 2016 If it's true that Wayne Booth inspired Deirdre McCloskey's interest in the

study of rhetoric, then it's also true -- happily, in my view -- that McCloskey has refused to mimic Booth's programmatic, formulaic methods and boorish insistence on prosaic succinctness. *Bourgeois Equality* is McCloskey's third volume in a monumental trilogy that began with *The Bourgeois Virtues* (2006) and *Bourgeois Dignity* (2010), each published by the University of Chicago Press. This latest volume is a Big Book, alike in kind but not in theme to Jacques Barzun's *From Dawn to Decadence* (2000), Camille Paglia's *Sexual Personae* (1990), or Herald Berman's *Law and Revolution* (1983) and *Law and Revolution II* (2006). It's meandering and personal, blending scholarship with an essayistic style that recalls Montaigne or Emerson. McCloskey's elastic arguments are shaped by informal narrative and enlivened by her plain and playful voice. At times humorous, rambling, and deliberately erratic, she gives the distinct impression that she's simply telling a story, one that happens to validate a thesis.

She's having fun. Imagine Phillip Lopate articulating economic history. McCloskey is, in this regard, a latter-day Edward Gibbon, adopting a mode and persona that's currently unfashionable among mainstream historians, except that she's more lighthearted than Gibbon, and unashamedly optimistic.

Believe in People Charles Koch 2026-02-17

Believe in People is a surprising take on how you can help tackle the really big problems in society—from one of America's most successful entrepreneurs. Is America on the verge of falling apart? Millions of people are asking this question as our country celebrates the 250th anniversary of the Declaration of Independence. Many people are arguing the only way to solve our country's problems is to turn away from the principles in the Declaration—yet Charles Koch and Brian Hooks make the compelling case that more fully applying those principles is essential to uniting our country and creating a future where everyone can lead a life of meaning. Koch,

the chairman and co-CEO of one of America's most successful companies, and Hooks, chairman and CEO of Stand Together, one of the country's most dynamic philanthropic communities, offer a transformative and proven road map for solving America's toughest challenges—from our divisive politics to generational poverty to a broken education system. They show readers how to move beyond managing problems from the top-down and instead unlock human potential through bottom-up solutions. With a new preface reflecting on how these ideas are more relevant today than when the book was first released, a new foreword by Martin Luther King III, and with deeply personal stories and compelling examples of real-life impact, Koch and Hooks sketch a path forward for America and all who call it home: Work with anyone to do right, empower others from the bottom-up, and build a society where everyone can rise. No matter your background or beliefs, Believe in People challenges you to

rally around the principles of empowerment in the Declaration of Independence—and make our country’s next 250 years even better than the last.

*Black Liberation Through the Marketplace*

Rachel S. Ferguson 2022-05-10 In this book, we use the classical liberal lens to ask Americans on the political right to seriously reckon with America’s deep racial pain—much of which arises from violations of rights that conservatives say they deeply value, such as property rights, freedom of contract, and the protection of the rule of law. We ask those on the left to take a hard look at the failed paternalism, and in some cases, thoroughgoing racism of past progressive policy. All Americans are asked to apply their concern for individual rights and constitutional order fairly to our historical record. What readers will find are deep injustices against black Americans. But they will also find black entrepreneurs overcoming amazing obstacles and a black

community that has created flourishing institutions and culture. Exhausted by extremism on both left and right, a majority of Americans—black and white—love this country and want to do right by all of its citizens. In *Black Liberation Through the Marketplace*, readers will come away with a better understanding of black history and creative ideas for how to make this nation truly one with liberty and justice for all.

**Crossing** Deirdre Nansen McCloskey

2019-09-20 A New York Times Book Review Notable Book of the Year “I visited womanhood and stayed. It was not for the pleasures, though I discovered many I had not imagined, and many pains too. But calculating pleasures and pains was not the point. The point was who I am.” Once a golden boy of conservative economics and a child of 1950s privilege, Deirdre McCloskey (formerly Donald) had wanted to change genders from the age of eleven. But it was a different time, one hostile to any sort of

straying from the path—against gays, socialists, women with professions, men without hats, and so on—and certainly against gender transition. Finally, in 1995, at the age of fifty-three, it was time for McCloskey to cross the gender line. Crossing is the story of McCloskey’s dramatic and poignant transformation from Donald to Dee to Deirdre. She chronicles the physical procedures and emotional evolution required and the legal and cultural roadblocks she faced in her journey to womanhood. By turns searing and humorous, this is the unflinching, unforgettable story of her transformation—what she lost, what she gained, and the women who lifted her up along the way.

**Bettering Humanomics** Deirdre Nansen McCloskey 2023-06-05 Deirdre Nansen McCloskey's latest meticulous work examines how economics can become a more "human" science. Economic historian Deirdre Nansen McCloskey has distinguished herself through her writing on the Great Enrichment and the

betterment of the poor—not just materially but spiritually. In *Bettering Humanomics* she continues her intellectually playful yet rigorous analysis with a focus on humans rather than the institutions. Going against the grain of contemporary neo-institutional and behavioral economics which privilege observation over understanding, she asserts her vision of “humanomics,” which draws on the work of Bart Wilson, Vernon Smith, and most prominently, Adam Smith. She argues for an economics that uses a comprehensive understanding of human action beyond behaviorism. McCloskey clearly articulates her points of contention with believers in “imperfections,” from Samuelson to Stiglitz, claiming that they have neglected scientific analysis in their haste to diagnose the ills of the system. In an engaging and erudite manner, she reaffirms the global successes of market-tested betterment and calls for empirical investigation that advances from material incentives to an awareness of the human within

historical and ethical frameworks. Bettering Humanomics offers a critique of contemporary economics and a proposal for an economics as a better human science.

Deirdre McCloskey: economista femminista, libertaria e post-moderna Alessandra Maglie 2022-09-22 Docente di economia, storia, letteratura inglese e comunicazione presso l'Università dell'Illinois, Chicago, in Deirdre McCloskey convivono, senza apparenti forzature o sostanziali contraddizioni, l'esperienza transgender, una opzione filosofico-politica di segno libertario e una appartenenza religiosa nella forma confessionale della Chiesa episcopale. Convinta fautrice della teoria dello "Stato minimo", la sua strenua difesa delle virtù borghesi appare controcorrente rispetto al mainstream accademico, così come controcorrente è il suo approccio eterodosso agli studi di teoria economica. Nondimeno, la sua apologia del capitalismo, fondata su un'articolata teoria morale, presenta aspetti interessanti che

interagiscono con diversi temi costitutivi il panorama economico e politico contemporaneo. Lo scopo di questo studio, che assume la prospettiva di una biografia intellettuale, è quello di fornire un resoconto della vicenda sia personale sia scientifica dell'autrice, individuando le fonti e i dibattiti in cui s'inserisce, e ponendo al centro dell'attenzione la prospettiva di genere, connessa al discorso etico, economico e politico, che McCloskey offre ai suoi lettori.

**Why Liberalism Works** Deirdre Nansen McCloskey 2019-01-01 An insightful and passionately written book explaining why a return to Enlightenment ideals is good for the world "Beginning with the simple but fertile idea that people should not push other people around, Deirdre McCloskey presents an elegant defense of 'true liberalism' as opposed to its well-meaning rivals on the left and the right. Erudite, but marvelously accessible and written in a style that is at once colloquial and

astrigent."--Stanley Fish The greatest challenges facing humankind, according to Deirdre McCloskey, are poverty and tyranny, both of which hold people back. Arguing for a return to true liberal values, this engaging and accessible book develops, defends, and demonstrates how embracing the ideas first espoused by eighteenth-century philosophers like Locke, Smith, Voltaire, and Wollstonecraft is good for everyone. With her trademark wit and deep understanding, McCloskey shows how the adoption of Enlightenment ideals of liberalism has propelled the freedom and prosperity that define the quality of a full life. In her view, liberalism leads to equality, but equality does not necessarily lead to liberalism. Liberalism is an optimistic philosophy that depends on the power of rhetoric rather than coercion, and on ethics, free speech, and facts in order to thrive. Subjectivity Transformed Thomas Vesting 2023-11-28 This book provides a historically informed reconstruction of the social practices

that have shaped the formation of the modern subject from the early modern period to the present. The formal legal protections accorded to subjects are, and always have been, latent in social practices, norms, and language before they are articulated in formal legal orders. Vesting argues that in Western societies legal personhood is closely tied to three ideal types of social personhood – what he calls the gentleman, the manager, and Homo digitalis. By examining these three ideal types and their emergence in society, we can see that Western formal law does not bring these ideal types into being but, on the contrary, they arise from the social and cultural conditions that they generate and reflect. Correspondingly, Western legal personhood, or “legal subjectivity,” arises from the history and culture of Western nations, not the other way around. Therefore, signature features of Western formal law, particularly its valorization of the rights of persons (whether natural or nonnatural), come from the particular

sociohistorical cultural developments that had already generated the strong ideas of social personhood inherent in the ideal types of the gentleman, the manager, and Homo digitalis. Subjectivity Transformed is a major contribution to legal and social theory and, with its original analysis of the formation of modern subjectivity, it will be of interest to students and scholars throughout the social sciences and humanities.

**The Conference Board Review 2006**

**Os pecados secretos da economia** Deirdre McCloskey 2018-02-02 Neste manifesto para uma plateia interdisciplinar, a economista e historiadora Deirdre McCloskey coloca em xeque o modo como a economia vem produzindo dados e gerando conhecimento nas últimas décadas. Com seu tom provocador, perpassado por ironias e alfinetadas, McCloskey parte do princípio de que as pesquisas econômicas recentes foram incapazes de produzir uma "investigação inteligente" porque esquecem de olhar ou esquecem de pensar o mundo. Na confusão

entre teoremas qualitativos e significância estatística, em meio a um binarismo superficial, o que a economia teria perdido é justamente o vínculo com a realidade – isto é, o fato de que o mundo dos números, dos conceitos e dos planos econômicos, da taxa de juros, da inflação, do Bolsa Família ou da reforma da Previdência, impacta a vida de cada um de nós. Essa discussão sobre os limites da ciência econômica, no entanto, não se restringe a especialistas ou a esclarecidos. A linguagem de McCloskey é clara, e os exemplos são tomados do cotidiano, de modo que o leitor – qualquer que seja seu universo – poderá se divertir, se irritar e certamente refletir com as colocações dessa grande intelectual que se define como "uma mulher do meio-oeste que já foi um homem, pós-moderna, amante da literatura e da estatística, defensora do livre mercado, uma progressista episcopal de Boston". Com notas do economista Luciano Sobral, que situam o leitor na constelação de economistas e suas teorias, o

livro condensa alguns argumentos fundamentais para compreender os limites de um modelo de pensamento que vem sendo difundido há mais de meio século, notadamente pela Escola de Chicago, cujos professores e ex-alunos já somam mais de 29 Prêmios Nobel de Economia. Sem negar a importância da ciência econômica clássica ou do pensamento liberal dos economistas britânicos, como Adam Smith, McCloskey tenta levar a discussão a um outro patamar, para além de posições políticas enrijecidas - afinal, como ela diz, há muito trabalho a ser feito.

*Leave Me Alone and I'll Make You Rich* Deirdre Nansen McCloskey 2020-10-30 A "thought-provoking" one-volume distillation of the author's powerful trilogy in praise of the middle class's role in creating a better, and richer, world ( Library Journal). The economist and historian Deirdre Nansen McCloskey has been best known recently for her Bourgeois Era trilogy, a vigorous defense, unrivaled in scope, of

commercially tested betterment. Its massive volumes, *The Bourgeois Virtues*, *Bourgeois Dignity*, and *Bourgeois Equality*, solve Adam Smith's puzzle of the nature and causes of the wealth of nations, and of the moral sentiments of modernity. The world got rich, she argues, not chiefly by material causes but by an idea and a sentiment, a new admiration for the middle class and its egalitarian liberalism. For readers looking for a distillation of McCloskey's magisterial work, *Leave Me Alone and I'll Make You Rich* is what you've been waiting for. In this lively volume, McCloskey and the economist and journalist Art Carden bring together the trilogy's key ideas and its most provocative arguments. The rise of the west, and now the rest, is the story of the rise of ordinary people to a dignity and liberty inspiring them to have a go. The outcome was an explosion of innovation after 1800, and a rise of real income by an astounding 3,000 percent. The Great Enrichment, well beyond the conventional Industrial Revolution,

did not, McCloskey and Carden show, come from the usual suspects, capital accumulation or class struggle. It came from the idea of economic liberty in Holland and the Anglosphere, then Sweden and Japan, then Italy and Israel and China and India, an idea that bids fair in the next few generations to raise up the wretched of the earth. The original shift to liberalism arose from 1517 to 1789 from theological and political revolutions in northwest Europe, upending ancient hierarchies. McCloskey and Carden contend further that liberalism and "innovism" made us better humans as well as richer ones. Not matter but ideas. Not corruption but improvement. Leave Me Alone and I'll Make You Rich draws in entertaining fashion on history, economics, literature, philosophy, and popular culture, from growth theory to the Simpsons. It is the perfect introduction for a broad audience to McCloskey's influential explanation of how we got rich. At a time when confidence in the economic system is under challenge, this book

mounts an optimistic and persuasive defense of liberal innovism, and of the modern world it has wrought. Praise for the Bourgeois Era Trilogy "A contender for the great book of our age." — The Times, Book of the Week "Persuasive . . . richly detailed and erudite." — Financial Times

## **Bourgeois Equality Deirdre McCloskey**

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content diversity, user interface, and the overall reading experience it promises.

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